



# FINANCIAL TEAR SHEET

## Corporate Profile

Briggs & Stratton Corporation (NYSE: BGG), headquartered in Milwaukee, Wisconsin, is focused on providing power to get work done and make people's lives better. Briggs & Stratton is the world's largest producer of gasoline engines for outdoor power equipment, and is a leading designer, manufacturer and marketer of power generation, pressure washers, lawn and garden, turf care and job site products through its Briggs & Stratton®, Simplicity®, Snapper®, Ferris®, Vanguard™, Allmand®, Billy Goat®, Murray®, Branco® and Victa® brands. Briggs & Stratton products are designed, manufactured, marketed and serviced in over 100 countries on six continents. These products are sold through consumer home centers, department stores, mass merchants, warehouse clubs and independent dealers. In fiscal 2016, Briggs & Stratton Corporation reported \$1.81 billion in sales.

Briggs & Stratton's engines are used primarily by the lawn and garden equipment industry, which accounted for about 87 percent of the Engines segment fiscal 2016 engine sales. Major lawn and garden equipment applications include walk-behind lawn mowers, riding lawn mowers, garden tillers and snow throwers. The remaining 13 percent of engine sales to OEM's in Fiscal 16 was for use on products for industrial, construction, agricultural and other consumer applications that include portable and standby generators, pumps and pressure washers. Many retailers specify Briggs & Stratton's engines on the power equipment they sell and the Briggs & Stratton logo is often featured prominently on a product because of the appeal and reputation of the brand.

In Fiscal 16, approximately 31 percent of Briggs & Stratton's Engines segment net sales are derived from sales in international markets, primarily to customers in Europe. Briggs & Stratton is a leading supplier of gasoline engines in countries where there is an established lawn and garden equipment market. Briggs & Stratton also exports engines to developing nations where its engines are used in agricultural, marine, construction and other applications.

Briggs & Stratton Corporation manufactures replacement engines and service parts and sells them to sales and service distributors. These distributors supply service parts and replacement engines directly to independently owned, authorized service dealers throughout the world. These distributors and service dealers incorporate Briggs & Stratton's commitment to reliability and service.

Briggs & Stratton manufactures engines and parts at the following global locations: Wauwatosa, Wi.; Murray, Ky.; Poplar Bluff, Mo.; Auburn, Al.; Statesboro, Ga.; and Chongqing, China. Briggs & Stratton manufactures and assembles finished products in Munnsville, N.Y.; Lee's Summit, Mo.; Wauwatosa, Wi.; Holdrege, Ne.; Sydney, Australia; and Curitiba, Brazil.

In 2015, Briggs & Stratton Corporation was named one of America's top ten most reputable companies by the Reputation Institute in Forbes Magazine and was the recipient of the Better Business Bureau International Torch Award for Marketplace Excellence.

For additional information on Briggs & Stratton Corporation, please visit [www.basco.com](http://www.basco.com) and [www.briggsandstratton.com](http://www.briggsandstratton.com).

## Stock Quote

BGG (common stock)	
Exchange	NYSE (US Dollar)
Price	\$23.69
Change (%)	0.00 (0.00%)
Volume	6
52 Week Low	\$17.90
Market Cap	\$1,013,405,111
Rolling EPS	0.97
PE Ratio	24.3191
Shares Outstanding	42,777,759
Data as of 05/24/17 4:02 p.m. ET	

## Stock Chart



Data provided by Nasdaq. Minimum 15 minutes delayed.

## Recent Financial News

Date	Title
05/11/17	Briggs & Stratton Brings The Benefits Of Electronic Fuel Injection To Its Simplicity Branded Line Of Garden Tractors
05/09/17	Briggs & Stratton Unveils First Inverter Generator For Home Backup
04/20/17	Briggs & Stratton Corporation Reports Fiscal 2017 Third Quarter Results

## Upcoming Events

Date	Title
08/17/17 9:00 a.m. CT	Q4 2017 Briggs & Stratton Corporation Earnings Conference Call

## SEC Filings

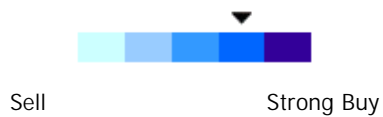
Filing Date	Form
05/09/17	10-Q
05/04/17	4
04/27/17	4
04/27/17	4

## Contact Information

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 Senior Vice President and Chief Financial Officer  
 414-259-5333

## Earnings Estimates

Mean Recommendation: 2.0



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Jun 17	0.52	0.53	0.53
QTR	Sep 17	-0.30	-0.29	-0.29
QTR	Dec 17	0.36	0.37	0.37
QTR	Mar 18	0.93	0.91	0.91
FY	Jun 17	1.37	1.37	1.37
FY	Jun 18	1.59	1.58	1.58

## Management

Todd J. Teske	Chairman, President and Chief Executive Officer
Mark A. Schwertfeger	Senior Vice President and Chief Financial Officer
Harold L. Redman	Senior Vice President and President - Global Turf & Consumer Products Group
William H. Reitman	Senior Vice President and President - Global Support Group
David J. Rodgers	Senior Vice President and President - Global Engines & Power Group
Edward J. Wajda II	Senior Vice President and President - Global Standby & Job Site Products Group
Kathryn M. Buono	Vice President - General Counsel & Secretary
Randall R. Carpenter	Vice President - Corporate Marketing
David G. DeBaets	Vice President - Global Engine Operations
Andrea L. Golvach	Vice President & Treasurer
Rachele M. Lehr	Vice President - Human Resources
Thomas H. Rugg	Vice President - Corporate Development
Laura A. Timm	Vice President - Corporate Communications & Public Affairs
Jeffrey M. Zeiler	Vice President - Global Product Innovation

## Directors

Jeffrey R. Hennion	Executive Vice President, Chief Marketing and e-Commerce Officer of GNC Holdings, Inc., a global specialty retailer of health and wellness products. Mr. Hennion is a member of Briggs & Stratton's Compensation Committee and Nominating & Governance Committee.
James E. Humphrey	Retired Chairman of Andersen Corporation, a window and door manufacturer. Mr. Humphrey is a member of Briggs & Stratton's Compensation Committee and Nominating & Governance Committee.
Frank M. Jaehnert	Retired Chief Executive Officer and President of Brady Corporation, a leading provider of high performance labels and signs, safety devices, printing systems and software. Mr. Jaehnert is a member of Briggs & Stratton's Audit Committee and Finance Committee.
Patricia L. Kampling	Chairman, President and Chief Executive Officer of Alliant Energy Corporation, a regulated investor-owned public utility holding company located in Madison, Wisconsin that provides electricity and natural gas service. Also a director of Alliant Energy Corporation. Ms. Kampling is Chair of Briggs & Stratton's Audit Committee and a member of the Finance Committee and Executive Committee.
Keith R. McLoughlin	Retired President and Chief Executive Officer of AB Electrolux, a manufacturer of major home appliances. Mr. McLoughlin is Chairman of Briggs & Stratton's Nominating & Governance Committee and a member of its Executive Committee.
Henrik C. Slipsager	Retired President and Chief Executive Officer of ABM Industries,

Inc., a leading provider of integrated facility solutions. Mr. Slipsager is a member of Briggs & Stratton's Nominating & Governance Committee and Audit Committee.

Charles I. Story President, ECS Group, Inc., an executive development company. Advisory Director of Regions Bank. Mr. Story is Chairman of Briggs & Stratton's Finance Committee and a member of the Compensation Committee and Executive Committee.

Todd J. Teske Chairman, President and Chief Executive Officer of Briggs & Stratton Corporation. Also a director of Badger Meter, Inc. and Lennox International, Inc. Mr. Teske is a member of Briggs & Stratton's Executive Committee.

Brian C. Walker President and Chief Executive Officer, Herman Miller, Inc., a global provider of office furniture and services. Also a director of Herman Miller, Inc. Mr. Walker is Briggs & Stratton's lead independent director, Chairman of its Compensation Committee and a member of its Finance Committee and Executive Committee.