



FINANCIAL TEAR SHEET

Corporate Profile

Briggs & Stratton Corporation (NYSE: BGG), headquartered in Milwaukee, Wisconsin, is focused on providing power to get work done and make people's lives better. Briggs & Stratton is the world's largest producer of gasoline engines for outdoor power equipment, and is a leading designer, manufacturer and marketer of power generation, pressure washers, lawn and garden, turf care and job site products through its Briggs & Stratton®, Simplicity®, Snapper®, Ferris®, Vanguard™, Allmand®, Billy Goat®, Murray®, Branco® and Victa® brands. Briggs & Stratton products are designed, manufactured, marketed and serviced in over 100 countries on six continents. These products are sold through consumer home centers, department stores, mass merchants, warehouse, independent dealers and online. In fiscal 2017, Briggs & Stratton Corporation reported \$1.79 billion in sales.

Briggs & Stratton's engines are used primarily by the lawn and garden equipment industry, which accounted for about 89 percent of the Engines segment fiscal 2017 engine sales. Major lawn and garden equipment applications include walk-behind lawn mowers, riding lawn mowers, garden tillers and snow throwers. The remaining 11 percent of engine sales to OEMs in Fiscal 17 was for use on products for industrial, construction, agricultural and other consumer applications that include portable and standby generators, pumps and pressure washers. Many retailers specify Briggs & Stratton's engines on the power equipment they sell and the Briggs & Stratton logo is often featured prominently on a product because of the appeal and reputation of the brand.

In Fiscal 17, approximately 33 percent of Briggs & Stratton's Engines segment net sales are derived from sales in international markets, primarily to customers in Europe. Briggs & Stratton is a leading supplier of gasoline engines in countries where there is an established lawn and garden equipment market. Briggs & Stratton also exports engines to developing nations where its engines are used in agricultural, marine, construction and other applications.

Briggs & Stratton Corporation manufactures replacement engines and service parts and sells them to sales and service distributors. These distributors supply service parts and replacement engines directly to independently owned, authorized service dealers throughout the world. These distributors and service dealers incorporate Briggs & Stratton's commitment to reliability and service.

Briggs & Stratton manufactures engines and parts at the following global locations: Wauwatosa, Wi.; Murray, Ky.; Poplar Bluff, Mo.; Auburn, Al.; Statesboro, Ga.; and Chongqing, China. Briggs & Stratton manufactures and assembles finished products in Munnsville, N.Y.; Lee's Summit, Mo.; Wauwatosa, Wi.; Holdrege, Ne.; Sydney, Australia; and Curitiba, Brazil.

For additional information on Briggs & Stratton Corporation, please visit www.basco.com and www.briggsandstratton.com.

Stock Quote

BGG (common stock)	
Exchange	NYSE (US Dollar)
Price	\$24.16
Change (%)	▲ 0.03 (0.12%)
Volume	239,794
52 Week Low	\$20.00
Market Cap	\$1,033,564,800
Rolling EPS	1.28
PE Ratio	18.8755
Shares Outstanding	42,780,000
Data as of 11/17/17 4:02 p.m. ET	

Stock Chart



Data provided by Nasdaq. Minimum 15 minutes delayed.

Recent Financial News

Date	Title
11/15/17	Briggs & Stratton Continues To Launch Innovation At GIE+EXPO
11/02/17	Briggs & Stratton Delivers Solution To Homeowners Seeking To Replace Aging Standby Generator System
10/30/17	Briggs & Stratton To Move Production From Japan To Its Plants In Statesboro, Georgia And Auburn, Alabama

Upcoming Events

Date	Title
01/25/18 9:00 a.m. CT	Q2 FY18 Briggs & Stratton Earnings Conference Call
04/26/18 9:00 a.m. CT	Q3 FY18 Briggs & Stratton Earnings Conference Call
08/16/18 9:00 a.m. CT	Q4 FY18 Briggs & Stratton Earnings Conference Call

SEC Filings

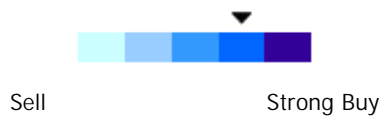
Filing Date	Form
11/17/17	4
11/13/17	4
11/13/17	4
11/03/17	S-8 POS

Contact Information

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 Senior Vice President and Chief Financial Officer
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Earnings Estimates

Mean Recommendation: 2.3



EPS Trend		Current	30 Days Ago	90 Days Ago
QTR	Dec 17	0.26	0.31	0.32
QTR	Mar 18	0.96	0.93	0.93
QTR	Jun 18	0.56	0.54	0.56
QTR	Sep 18	-0.31	-0.40	-0.29
FY	Jun 18	1.51	1.38	1.44
FY	Jun 19	1.68	1.62	1.67

Management

Todd J. Teske	Chairman, President and Chief Executive Officer
Mark A. Schwertfeger	Senior Vice President and Chief Financial Officer
Harold L. Redman	Senior Vice President and President - Turf & Consumer Products
William H. Reitman	Senior Vice President and President - Support
David J. Rodgers	Senior Vice President and President - Engines & Power
Kathryn M. Buono	Vice President - General Counsel & Corporate Secretary
Randall R. Carpenter	Vice President Corporate Marketing
David G. DeBaets	Vice President Operations - Engines & Power
Benjamin D. Duke	Vice President and President - Job Site / Standby
Andrea L. Golvach	Vice President & Treasurer
Rachele M. Lehr	Vice President Human Resources
Thomas H. Rugg	Vice President Corporate Development
Jeffrey M. Zeiler	Vice President Product Innovation

Directors

Jeffrey R. Hennion	Chief Executive Officer of JEGS Automotive, Inc., a US-based retailer of automotive supplies. Mr. Hennion is a member of Briggs & Stratton's Compensation Committee and Nominating & Governance Committee.
James E. Humphrey	Retired Chairman of Andersen Corporation, a window and door manufacturer. Mr. Humphrey is a member of Briggs & Stratton's Compensation Committee and Nominating & Governance Committee.
Frank M. Jaehnert	Retired Chief Executive Officer and President of Brady Corporation, a leading provider of high performance labels and signs, safety devices, printing systems and software. Mr. Jaehnert is a member of Briggs & Stratton's Audit Committee and Finance Committee.
Patricia L. Kampling	Chairman, President and Chief Executive Officer of Alliant Energy Corporation, a regulated investor-owned public utility holding company located in Madison, Wisconsin that provides electricity and natural gas service. Also a director of Alliant Energy Corporation. Ms. Kampling is Chair of Briggs & Stratton's Audit Committee and a member of the Finance Committee and Executive Committee.
Keith R. McLoughlin	Retired President and Chief Executive Officer of AB Electrolux, a manufacturer of major home appliances. Mr. McLoughlin is Chairman of Briggs & Stratton's Nominating & Governance Committee and a member of its Executive Committee.
Henrik C. Slipsager	Retired President and Chief Executive Officer of ABM Industries, Inc., a leading provider of integrated facility solutions. Mr.

Slipsager is a member of Briggs & Stratton's Nominating & Governance Committee and Audit Committee.

Charles I. Story President, ECS Group, Inc., an executive development company. Advisory Director of Regions Bank. Mr. Story is Chairman of Briggs & Stratton's Finance Committee and a member of the Compensation Committee and Executive Committee.

Todd J. Teske Chairman, President and Chief Executive Officer of Briggs & Stratton Corporation. Also a director of Badger Meter, Inc. and Lennox International, Inc. Mr. Teske is a member of Briggs & Stratton's Executive Committee.

Brian C. Walker President and Chief Executive Officer, Herman Miller, Inc., a global provider of office furniture and services. Also a director of Herman Miller, Inc. Mr. Walker is Briggs & Stratton's lead independent director, Chairman of its Compensation Committee and a member of its Finance Committee and Executive Committee.